

ANTHONY V. PATERNO

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Objective: Head Football Coach

CREDENTIALS: 34 years of commitment to community and athletic activities as a coach and youth advocate, complimented by twelve years of success as a sales professional with regional managerial experience.

- 2001 D5 Arizona Assistant Coach of the year (Defense)
- 2012 D2 Arizona Assistant Coach Of the year. (Offense)
- earned Arizona State Certification for CTE
- NFHS certified and First Aid/CPR
- earned Bachelor of Science Degree in Business Management, and Certificate of Minor Concentration in Marketing from California Coast University (Santa Ana, CA) (1992)

FOOTBALL EXPERIENCE: Coaching obligations included teaching fundamental techniques of football to student-athletes of all ages, organizing practice schedules, assessing film work and developing a weekly game plan, while inspiring teamwork philosophies and conveying the importance of unity and discipline to team members.

Millennium, Mtn Ridge, DV, Brophy 2016-Present

Football Coach/Goodyear

Defensive Coordinator/Assistant Head Coach

Program supervised by James Carter-Vinny Ciliberti,

Dan Friedman, Jason Jewel

Mountain View 2015 – 2016

Football Coach/Mesa

Defensive Coordinator

Program supervised by Chad Degrenier

Sunrise Mountain 2012 – 2014

Football Coach/Peoria

Defensive Coordinator

Program supervised by James Carter

Boulder Creek High School/Anthem 2007 – 2012

Football Coach-BC Jaguars

Associate Head Coach/ Defensive Coordinator

Program supervised by Dan Friedman

2008 5A2 Northwest Region Champions

Glendale Community College/Glendale 2002 - 2006
Football Coach - Glendale Gauchos
Assistant Defensive Coordinator Coach; Position Coach for Linebackers.
Program supervised by Coach Joe Kersting.
2005 National Champions

Horizon High School/Scottsdale 1986 - 2001
Football Coach - Horizon Huskies
Program supervised by Coach Doug Schaffer;

1996 - 2001 Promoted to Varsity Defensive Coordinator; position coach
Linebackers and Running backs.
1998 - 1999 - 2001 - Desert Valley Region Champions.

1990 - 1995 Promoted to Varsity Football Co-Offensive Coordinator focus on the
run game; position coach Offensive and Defensive Lines.
1990 - 1992 - Desert Valley Region Champions;
1994 - State Champions; 1995 - State Runner-Ups.

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1988 - 1989 Promoted to Junior Varsity Head Coach and Defensive Coordinator;
position coach for Linebackers and Offensive Line.

1987 Promoted to Freshman Football Defensive Coordinator.

1986 Freshman Football Position Coach Linebackers and Offensive Line.

1982 - 1985 Member of Horizon Huskies Football Program. Three years Varsity
Team Honors; awarded 1st team -Linebacker representing the Big
Sky Region.

BUSINESS EXPERIENCE:

Paterno Consultant Group LLC 4/10 –
Farmers Agency Owner, Realtor, Loan Officer, Camp Director, Marketing

Realty Executive 1/06 – 4/10
Realtor/ small business owner
Assisted in New Home and resale to buyers. Sold short sale and distressed homes.
Established great relationship with banks and mortgage companies.

KB Home/Phoenix

3/03 – 1/06

Sales Counselor/ Community Manager

Presentation and sales in new home community. Responsible for closing sales, providing follow up and managing back log, while networking with Realtors via group presentations and broker visits to generate sales. Sales advisory board member.

Vodavi Communications/Scottsdale

2/98 - 1/03

Regional Sales Manager

Management of sales in Western Region. Worked with company distributors while recruiting and maintaining dealer relationships; provided ongoing training to distributors and dealers on product sales techniques. Obtained specialized training for certification on all Vodavi Voice Products.

Upper Level Sports/Phoenix

2/95 - 2/98

Owner

Provided assistance matching high school student-athletes with scholarships and/or financial aid packages for college; special focus on the individuals' needs and athletic abilities.

Sales driven self-motivated professional offering over 20 years of successful experience complimented by ongoing participation in community and sports activities.

- Maintained long term accounts and relationships, and enjoyed top sales awards, solid reputation for dependability, results driven and positive attitude.
- Sold over 20 million dollars in 2005 alone resulting in top 10% of new home sales
- Regional Sales Manager of the Year 2000
- Top producer for Vodavi Communications by increasing sales by 1 million in 1998-2002.
- KB Home sales advisory Board member
- 2005 for Top agent of the year
- 2004 Excellent customer service award
- 2001&2002 Assistant Coach of The Year
- NMLS # 949363\ - Mortgage banker License
- Life and Health Insurance License.
- AZ Real Estate License
- Formerly had my series 6 & 63 License's

References furnished upon request.