

Jordan Barton
jordan.barton18@yahoo.com
832-315-9209

EDUCATION

B.A., Political Science, 2019
Western State Colorado University
A.A., Liberal Arts, 2016
Nassau Community College

SKILL SUMMARY

- Team Leadership
- Client Relationship Management
- Direct Selling
- Project Management
- Customer / Client Partnering
- Excellent Interpersonal Communication
- Research / Data Analysis
- Personnel Development
- Operational Improvement
- Conflict De-escalation
- Computer: Word, Excel, PowerPoint

PROFESSIONAL EXPERIENCE

Football Player

Oct. 2022 -

Present

Omaha Beef

Business Development Rep

Aug. 2022 - Jan. 2023

Arrive Logistics

- Developing and maintaining relationships with end-users to achieve goals
- Reaching out to and qualifying leads through outbound calling and social media
- Maintaining and growing existing leads
- Negotiating contracts
- Collaborating with shippers, carriers and dispatchers to manage scheduled pick up and drop offs
- providing customer with shipping quotes
- Tracking status off Loads

Football Player

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Wyoming Mustangs (Champions indoor football League)

Oct. 2021- April.

2022

- Prepare for games through practices, drills, film study and other sessions as directed by the team.
- Study and learn playbook, formations and terminology for plays and offensive, defensive and specialized schemes.
- Execute plays or defense as instructed or taught by coaches
- Participate in off-season strength and conditioning, mini-camps and other organized team activities
- Participate in media interviews and other team sponsored events

Event Coordinator

Neighborhood sports

March. 2021- Dec. 2023

- Understanding requirements for each event
- Planning event with attention to financial and time constraints
- Recruit, Hire and train gameday staff and personal
- Oversee event happenings and act quickly to resolve problems
- Manage all Event operations

Football Player

West Texas Warbirds (champions indoor football league) Odessa, TX.

Feb. 2020 – March. 2021

- Prepare for games through practices, drills, film study and other sessions as directed by team.
- Study and learn playbook, formations and terminology for plays and offensive, defensive and specialized schemes.
- Execute plays or defense as instructed or taught by coaches
- Participate in off-season strength and conditioning, mini-camps and other organized team activities
- Participate in media interviews

Substitute Teacher

Aug. 2019 – Feb. 2020

Kokua Education, Austin, Texas

- Utilizing lesson plans to assign appropriate classwork and homework
- Modify teaching styles to fit the learning styles of various students
- Maintain a well-managed classroom and positive learning environment
- Supervise students out of class such as in the hallways and in the cafeteria
- Follow regular teacher's lesson plans in a way that ensures consistency and optimal learning, and that encourages students to participate

Personal Football Trainer

May 2019 – Present

Revolutionary Athletics , Central Texas

- Agility and Position Specific training for athletes interested in playing at the next level
- Teach wide receiver fundamentals and techniques
- Help improve overall athleticism while training on speed and agility, plyometrics and strength training
- Prepare young athletes to be the best players they can be while giving life lessons to make them into the best people they can be

Operations Manager

May 2019 – Aug 2019

Camp Young Judaea, Wimberley Texas

- Monitored services and handled all customer concerns
- Helped in the recruitment and training of suitable employees
- Managed workers to high service standards

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Wide Receiver / Team Captain

Aug 2017 – May 2019

Western State Colorado University

- Held Wide Receiver and Special Teams positions on Western State Colorado Football team.
- Promoted the University, fostered youth initiatives and supported civic and community organizations through radio and television interviews and speeches to large and small audiences.

Work Performed While Getting Degree:

2015-2019

- Melange Catering Co. – managed event operations
- Nassau CC Student Aide
- Marburn Curtains – Sales and Inventory Control
- Cutco Co. - Face-to-Face Sales and Telemarketing